

## Case Study

# Maximus IT: getting rid of its back office headache

### Client

Based in the City of London and at Heathrow's Stockley Park, the specialist recruitment company Maximus IT focuses on providing highly specialised contractors to the Oracle and SAP markets.

### Challenge

Maximus IT found that its clients were spending valuable time on answering routine timesheet enquiries. This was using costly management time that could be spent on winning new business and was time-consuming for the candidates as well.

In addition to needing a software package that would liberate them from these back office headaches, Maximus IT also needed a system that would integrate in real time with the existing accounts package (Sage Accounts™) and front-end (RDB Pro 9.5).



### Solution

Revas provided a greater degree of self-service with a flexible time recording, billing and payroll solution through Revas In-Time.

Available as a standalone service or as part of the overall Revas back office package, Revas InTime minimises the time that managers spend on routine tasks.

The Revas InTime team has since worked closely with Maximus IT to create a timesheet system that would deliver cost savings and meet the expectations of top-level IT consultants and contractors. Details of Maximus' contractors, clients, placements and rates were imported from RDB via FTP and a CSV exporter gave connectivity with Sage.

The results of using Revas InTime have been significant for Maximus IT. These include:

- 75% reduction in processing time
- Payroll now completes "at the touch of a button"
- Contractor queries can now be resolved by the contractors themselves
- Invoices no longer lost in the post.

**"Revas InTime's programmers were very helpful and always willing to listen to what my business needed. It used to take all morning to do our pay-run but now everything is ready in half an hour."**

**Satnam Brar, Managing Director of Maximus IT**

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